Masterclass: **The Leader as Coach**

LEAN SENSEI CONSULTING

2-DAY FACE-TO-FACE WORKSHOP

10 AND 17 March 2023

20 % discount to Lean Leaders Club members

The ability to coach from the C-suite level has far more impact on organizational culture than any other method deployed to date. This had been proven by the success sustained over decades by Japanese companies like Toyota, Bridgestone, Panasonic, and others in establishing a *'Learning organization'*. This is further confirmed by the bi-annual PROSCI survey which consistently identifies ***"The Active and Visible participation of senior leadership"*** as the most effective success factor in Change Management.

The role of coaches among respected leaders is to empower others to increase their capability, think differently, and in so doing develop their skills and overall performance. This approach excels in terms of effectiveness in motivating individuals, and their teams, and building trust and rapport across levels. Fostering an environment of problem-solving and innovation through coaching by using appropriate communication skills and techniques and a Socratic questioning approach is paramount in establishing a 'learning organization'.

Facilitators

Dirk Crouse

Victor Caune

This practical two-day Masterclass

- A unique feature of this Masterclass is extensive skill development of coaching through role-playing.
- Practicing under the reflective guidance of an industry-experienced practitioner.
- Provides skills and tools to implement the learnings in your work environment after day one.
- Learn collectively from experience by sharing 'Lessons learned' of masterclass participants a week later (**day two**).
- Approach is based on the success of major industry iconic companies following this methodology.

Masterclass distinctive

- Understand the power and become proficient in the Socratic questioning model and skill.
- Distinguish Instruction, Mentoring, and Coaching continuum and when to use each approach appropriately.
- Develop the ability to coach naturally with authenticity instead of following a mechanical predictive approach. Improve masterclass participants' capabilities to influence colleagues across a wide spectrum in their organization.

Learning objectives

- Become an enabler for organizational culture change.
- Significantly develop the performance capability of any level in an organization.
- Performance improvement becomes easily targeted to individuals and teams.

Who should attend?

This masterclass is aimed at executives and senior leaders with a vision to extend their influence and develop staff capabilities.

Kooyong Tennis Club, Glenferrie Rd. Kooyong

10 & 17 March 2023

8:30 am – 4:00 pm

Forum training and role play practice

Pre-work: Identify 5 topics to be coached on

Masterclass Fee

$1800 +GST pp refreshments, lunch and parking included.

Feedback from previous participants

"Well structured good material"; "Excellent concepts and presentation style, "Great interactive participation"; "Knowledgeable and experienced facilitator" "Great Venue and organisation"; "Good examples from facilitator illustrating key points" "Homework coaching examples worked well in real life".

Contact us to reserve your seat **(name, position & company)**

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info@leanSensei.com.au Email to register (Subject Masterclass)